

ECONOMIC & MARKET INSIGHTS

An Executive Summary for May 2023

During the month of May, equity and bond markets generated mixed results after navigating through a federal debt ceiling stand-off, continuing strong employment numbers, moderating inflation, and another Fed rate hike. Growth stocks posted positive returns but were led by a very narrow group of Nasdaq mega cap names. The Bloomberg Aggregate Bond Index was down as longer dated yields rose.

The Federal Reserve continued its rate hiking campaign, completing its 10th consecutive increase. The 25-basis point rate hike brings the target Federal Funds rate to 5.0% - 5.25%. While the hikes began in March 2022, the lagging effects are likely greater this cycle given how far behind the curve the Fed was to start. At that time, inflation was already running near 7% and the Fed was still actively growing its balance sheet via quantitative easing. Arguably, the Fed reached neutral around 3% in September 2022 as the rate exceeded its long run inflation target of 2.5%. The Fed did not really reach restrictive status until January 2023 when the Fed Funds hit 4.5% - a level that was finally in range of current inflationary trends. Historically, the average time lag to slow the economy has been around 12 months with ranges between six to 18 months. Given the Fed path, the effective time lag so far is likely around six months.

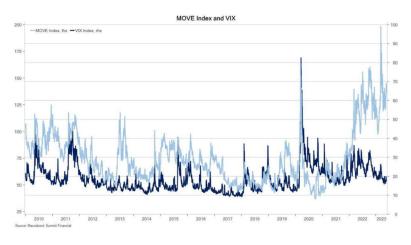
Per the Fed Fund futures market, the Fed is very close to the terminal rate and an end to its rate hiking cycle. Futures predict another 25-basis point rate hike in June or July with a higher probability of a June pause followed by a July hike. The June/July hike is now forecast as the Fed's last with a strong probability of rate cuts beginning in Q1 next year. Rate cuts are sensitive to continuing declines in inflation across all measures, Core PCE in particular, but most importantly towards the Fed's cadence on specific components of inflation.

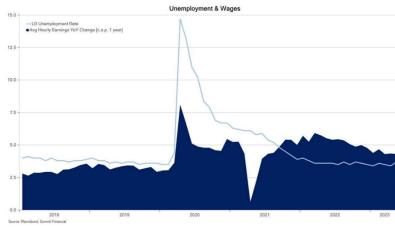
Under the backdrop of the risk of a US debt default, Congress and the President successfully negotiated a budget. The deal is estimated to reduce overall deficits by \$1.5 trillion over 10 years. The budget incorporates no tax changes, reduces discretionary spending marginally, maintains spending on mandatory programs, includes some work requirements for welfare programs and adds a sequester provision for cutting spending. Initial forecasts estimate its impact on overall economic growth to be minimal to mildly positive.

Internationally, concerns are mounting around China's near-term growth. While first quarter Chinese GDP growth reached 4.5%, it continues to run below the country's 5% target and the post-COVID bounce has been weaker than many analyst predictions. Germany's economy entered a recession with first quarter economic growth falling -0.3% after fourth quarter 2022 growth shrank -0.5%. This follows the UK narrowly avoiding a similar fate. In contrast, the US continues to experience moderate economic growth. US ISM Services activity remained positive in tandem with retail sales, non-farm payrolls growth and low initial unemployment claims. Of concern is the continuing contraction in commercial bank lending, though some of this may be offset by lending growth in private credit markets.

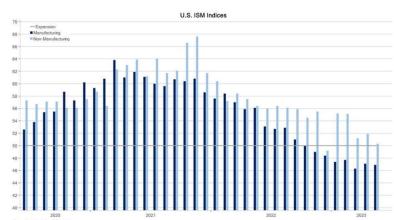
Within equity markets, S&P 500 earnings growth continues to struggle. Per Factset, current Year 2023 consensus earnings growth is projected at 1.2%. With reported Q1 growth at -4.1%, Q2 growth forecasted at -6.4% and Q3 growth forecasted at 0.9%, all the heavy lifting will shift to Q4 with its +8.3% growth projection. With high interest rates, rising labor costs and the Fed in restrictive mode, it is difficult to envision earnings accelerating towards year end even though a falling USD is beneficial. After almost one year of continuous cuts by analysts to EPS forecasts for Current Year 2023 and 2024, consensus estimates have stabilized, and analysts are maintaining their forecast for an economic soft landing.

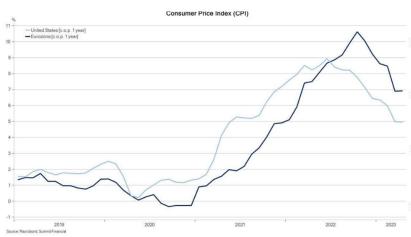
Looking at fixed income markets, short-term treasuries offer the highest returns followed by short duration corporate bonds. Long-dated US treasuries, as measured by the US 10-year treasury, continue to offer yields near 3.7% providing a modest real return versus estimated inflation (five years forward) which is running near 2.1%. Short-term treasuries, as measured by 3-month T-Bills, are yielding near 5.3%, their highest levels in 16 years. With the Fed likely nearing the end of its rate hike cycle, and investment grade bonds yielding over 5%, extending duration is beginning to make more sense.

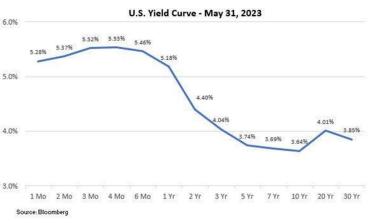


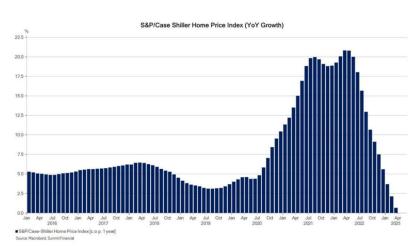


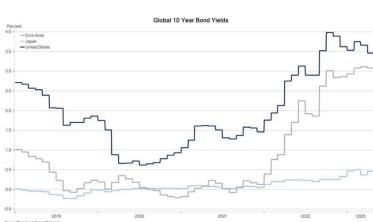












Disclaimer: This commentary was composed by Summit Financial, LLC., an SEC Registered Investment Adviser ("Summit"), headquartered at 4 Campus Drive, Parsippany, NJ 07054, Tel. 973-285-3600. It is provided for your information and guidance and is not intended as specific advice and does not constitute an offer to sell securities. Summit is an investment adviser and offers asset management and financial planning services. Indices are unmanaged and cannot be invested into directly. The S&P Case-Shiller Home Price Index measures the value of single-family housing within the U.S. The index is a composite of single-family home price indices for the nine U.S. Census divisions. Leading economic indicators (LEI) are statistics that precede economic events. They predict the next phase of the business cycle. The OECD Composite leading indicators (CLIs), designed to anticipate turning points in economic activity relative to trend, continue to strengthen in most major economies. The MOVE Index measures U.S. interest rate volatility. The index tracks the movement in U.S. Treasury yield volatility implied by current prices of 1-month OTC options. The Cboe Volatility Index (VIX) is a realtime index that represents the market's expectations for the relative strength of near-term price changes of the S&P 500 Index. The Consumer Price Index (CPI) is a measure of the average change over time in the prices paid by urban consumers for a market basketof consumer goods and services. The Consumer Confidence Index is a measure based on a survey administered by The Conference Board that reflects prevailing business conditions and likely developments for the months ahead. This monthly report details consumer attitude, buying intentions, vacation plans and consumer expectations for inflation, stock prices and interest rates. A Treasury Bill (T-Bill) is a short-term U.S. government debt obligation backed by the Treasury Department with a maturity of one year or less. The ISM manufacturing index, also known as the purchasing managers' index (PMI), is a monthly indicator of U.S. economic activity based on a survey of executives covering all North American Industry Classification System's businesses in the manufacturing sector. The ISM Non-Manufacturing Index is a monthly indicator of U.S. economic activity based on a survey of executives covering all North American Industry Classification System's businesses in the services (or non-manufacturing) sector. Data in this newsletter is obtained from sources which we, and our suppliers believe to be reliable, but we do not warrant or guarantee the timeliness or accuracy of this information. Consult your financial professional before making any investment decision. Past performance is no guarantee of future results. Diversification/asset allocation does not ensure a profit or guarantee against a loss. Economic and market forecasts presented herein reflect our judgment as of the date of this presentation and are subject to change without notice. These forecasts are subject to high levels of uncertainty that may affect actual performance. Accordingly, these forecasts should be viewed as merely representative of a broad range of possible outcomes. These forecasts are estimated, based on assumptions, and are subject to significant revision and may change materially as economic and market conditions change. These forecasts do not take into account the specific investment objectives, restrictions, tax and financial situation or other needs of any specific client.

Steven W. Lieberman is the President and CEO of The Private Client Group Wealth Management, LLC. Investment advisory and financial planning services are offered through Summit Financial, LLC, an SEC Registered Investment Adviser ("Summit"), doing business as The Private Client Group (290 West Mount Pleasant Avenue, Suite 2330, Livingston, NJ 07039. Tel. 973-285-3637). 5674042.1